

AGENTS PRIORITY: MORE THAN JUST FINDING HOMES

AT RUHL&RUHL REALTORS, our true value lies in helping our clients evaluate homes (reading disclosures, interpreting inspection reports, walking through homes together, estimating repair costs) and negotiating the best terms possible with sellers. Buying a home is a big deal. Our #1 job is making sure that it's done right.



What Buyer Representation Means for Our Clients

Together, we'll uncover market opportunities guided by your desires, and our deep understanding of local housing inventory and market dynamics. We will help you evaluate homes you're drawn to and carefully interpret seller disclosures to uncover issues and explain them to you.

When it comes time to make an offer on a property we will create an offer strategy that is competitive, but protects you from overpaying. Upon acceptance of an offer, we will negotiate with seller agents and their clients to protect your money and secure the best terms possible.

Once we enter into a contract with a seller, we will get ahead of any potential problems that commonly arise during the transaction from offer acceptance through the lifting of contingencies, to close, as your advocate.

THE RUHL DIFFERENCE

Create a personalized plan to meet your individual needs

In-house loan services with Ruhl Mortgage to assist with financing

Set up saved searches to immediately inform you of new properties that fit your criteria

Provide information for Off-Market Listings and Coming Soon, when available

Schedule property tours

Buyer needs presented to Ruhl&Ruhl agents at weekly sales meeting

Review disclosures and reports on selected homes

Negotiation assistance

Home insurance through a partnership with Nelson Brothers Agency

Home warranty information and assistance

On-site legal compliance team

Agent support throughout the home inspection process

Vendor partnership program to help you find trusted contractors and service providers

Local experience and expertise

Helping over 2,900 people find their new home every year