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Source: REAL Trends 500 - https://www.realtrends.com/rankings/rt500/

RIS Media 2020 Power Broker Survey – https://rismedia.com/power-broker-survey-results-2020/

Ruhl&Ruhl Realtors Ranks as Iowa's Largest Privately-Owned Real Estate Company

DAVENPORT, IA – Ruhl&Ruhl Realtors has ranked once again as the largest privately-owned real estate company in Iowa. REAL Trends 500 ranks the Top 500 real estate companies in the country according to the number of residential transactions and sales volume. Ruhl&Ruhl Realtors ranks 149th nationally based on 4,980 transactions closed.

REAL Trends 500 ranks companies on residential transactions only. When we add back in farm and land and commercial transactions, Ruhl&Ruhl Realtors closed 5,042 sides in 2019. On average, Ruhl agents closed 16.5 transactions per agent in 2019.

"We are honored that families across our region trust us to guide them through such an important journey in their lives," said Chris Beason, President of Ruhl&Ruhl Realtors. "We earned this ranking because of the dedication and hard work of our agents and staff."

| Company Name | Transactions Rank | 2019 Transactions | Residential Sales Volume | Total Offices |
|--|----------------------|----------------------|-----------------------------|------------------|
| Ruhl&Ruhl Realtors E Iowa, NW Illinois, & SW Wisconsin | 149 | 4,980 | \$887,835,315 | 11 |
| Mel Foster Co. Inc. Quad Cities | 305 | 3,028 | \$518,851,400 | 8 |
| Skogman Realty Cedar Rapids & Iowa City | 347 | 2,686 | \$601,869,059 | 5 |
| Coldwell Banker Hedges Realty <i>Cedar Rapids</i> | NA | 1,968 | \$382,989,008 | 4 |

Ruhl&Ruhl Realtors residential sales volume was \$887,835,315. When we include farm and land and commercial, the total sales volume was \$911,119,830.

Additionally, NAI Ruhl Commercial Company, a joint venture with Ruhl&Ruhl Realtors, sold \$99,052,750 in sales volume in 2019. They have 20 commercial agents. NAI Ruhl Property Management manages just under 2 million square feet of space.

Ruhl Mortgage, also a joint venture, closed \$181,736,788 in loan volume, which was generated from 960 loans. **Ruhl Mortgage ranks 11th nationally** among real estate companies with affiliated mortgage companies according to the ranking of Top Firms by mortgage closings.

Ruhl&Ruhl Realtors partners with American Home Shield to provide home warranties to buyers and sellers. In 2019, Ruhl sold 1,285 home warranty policies, which **ranks the brokerage 15th nationally**.

About Ruhl&Ruhl Realtors

A family-owned company since 1862, Ruhl&Ruhl Realtors has grown to 321 sales associates, 65 employees and 11 offices. Ruhl&Ruhl acted as listing agent and/or selling agent for 5,042 properties in 2019 in eastern lowa, northwest Illinois and southwest Wisconsin. The company has residential sales offices in Bettendorf, Burlington, Cedar Rapids, Clinton, Davenport, DeWitt, Dubuque, Iowa City, and Muscatine, Iowa; and in Galena and Moline, Illinois. In addition to residential sales, the company offers services in relocation, property management, real estate investments, new home sales, land development, farm and land sales, senior services, home vendor services, insurance services through the Nelson Brothers Agency, mortgage services through Ruhl Mortgage, and commercial services through NAI Ruhl Commercial Company. For more information on Ruhl&Ruhl Realtors, visit their website at www.RuhlHomes.com.

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